Program Change Request

APPROVED BY SENATE 02/05/2024 EP.24.063_FINAL Approved by EP 01/29/2024

Date Submitted: 11/28/23 1:25 pm

Viewing: 10KS9875MBAU : Business Administration, MBA - Online (iMBA)

Last approved: 05/04/23 2:17 pm

Last edit: 01/09/24 8:13 am Changes proposed by: Amanda Brantner

Business Administration, MBA - Online (iMBA)

Catalog Pages Using this Program

Proposal Type:

In Workflow

- 1. U Program Review
- 2. 1902 Committee Chair
- 3. 1902 Head
- 4. KM Committee Chair
- 5. KM Dean
- 6. University Librarian
- 7. Grad_College
- 8. COTE Programs
- 9. Provost
- 10. Senate EPC
- 11. Senate
- 12. U Senate Conf
- 13. Board of Trustees
- 14. IBHE
- 15. HLC
- 16. DOE
- 17. DMI

Approval Path

- 1. 11/28/23 2:11 pm Donna Butler (dbutler): Approved for U Program Review
- 2. 11/29/23 9:54 am
 Brian Fulton
 (bfulton):
 Approved for 1902
 Committee Chair
- 3. 11/29/23 3:54 pm Carlos Torelli (ctorelli): Approved for 1902 Head
- 4. 12/07/23 1:43 pm Mitch Fisher (mfisher6): Approved for KM

Committee Chair

- 5. 12/07/23 1:54 pm Brooke Elliott (wbe): Approved for KM Dean
- 6. 12/10/23 6:07 pm Claire Stewart (clairest): Approved for University Librarian
- 7. 12/13/23 4:24 pm Allison McKinney (agrindly): Approved for Grad_College
- 8. 12/13/23 6:45 pm Suzanne Lee (suzannel): Approved for COTE Programs
- 9. 12/14/23 3:27 pm Brooke Newell (bsnewell): Approved for Provost

History

- 1. Aug 3, 2019 by Mary Lowry (lowry)
- 2. Sep 26, 2019 by Mary Lowry (lowry)
- 3. Mar 3, 2021 by Whitney Smith (wsmith42)
- 4. Oct 25, 2021 by Whitney Smith (wsmith42)
- 5. Jun 14, 2022 by Whitney Smith (wsmith42)
- 6. May 4, 2023 by Lorena Nicholas (lorenan)

Major (ex. Special Education) This proposal is for a: Revision

Administration Details

Official Program Name	Business Administration, MBA - Online (iMB/	A)
Diploma Title	Master of Business Administration	
Sponsor College	Gies College of Business	
Sponsor Department	Business Administration	
Sponsor Name	Nerissa Brown, Associate Dean	
Sponsor Email	nerissab@illinois.edu	
College Contact	Amanda Brantner	College Contact Email
amandab@illinois.	edu	
College Budget Officer	Gina Oleynichak	
College Budget Officer Email	goleynic@uillinois.edu	

List the role for rollbacks (which role will edit the proposal on questions from EPC, e.g., Dept Head or Initiator) and/or any additional stakeholders. Purpose: List here who will do the editing work if proposal needs rolled back. And any other stakeholders.

Amanda Brantner, amandab@illinois.edu

Does this program have inter-departmental administration?

No

Proposal Title

Effective Catalog Spring 2024

Term

Proposal Title (either Establish/Revise/Eliminate the Degree Name in Program Name in the College of XXXX, i.e., Establish the Bachelor of Science in Entomology in the College of Liberals Art and Sciences, include the Graduate College for Grad Programs)

Revise the Master of Business Administration in Business Administration in the Gies College of Business and the Graduate College

Does this proposal have any related proposals that will also be revised during the next 6 weeks? Consider Majors, Minors, Concentrations & Joint Programs in your department. Please know that this information is used administratively to move related proposals through workflow efficiently. Example: If you are revising the BS proposal and one related concentration within the next 6 weeks, "This BS proposal (key 567) is related to the Concentration A proposal (key 145)."

This proposal [key 596] is related to JP: Business Administration, MBA (iMBA) and Accountancy, MS (iMSA) [key 1016] and Agribusiness and Sustainable Food Production Economics, CERT [key 1213].

Program Justification

Provide a briefProposing updates to the Business Administration, MBA - Online (iMBA)description ofwhich include (1) the addition of an elective course option, (2) the ability to fulfill 12what changes arehours of elective credit by completing an approved Graduate Certificate from abeing made to thepartnering unit, and (3) stating that a maximum of 12 credit hours may be taken fromoutside of Gies College of Business. The total credit hours required remains unchanged.

Did the program content change 25% or more in relation to the total credit hours, since the 2020-2021 catalog. (http://catalog.illinois.edu/archivedacademiccatalogs/2020-2021/)

No

Why are these changes necessary?

(1)MBA 548 (Global Strategy) is an existing focus area course that like all other existing focus area courses is available as a standalone elective course option. This course was inadvertently omitted in a prior revision.

(2) As additional units establish Graduate Certificates, Gies desires to allow learners to pursue Graduate Certificate programs approved as partnering programs by Gies as elective coursework. Expanding content access to relevant Graduate Certificates from partnering units provides Gies learners with additional options and creates value for the program via differentiation.

(3) It is necessary to establish and explicitly state the maximum number of credit hours that may be taken outside of Gies College of Business.

Instructional Resources

Will there be any reduction in other course offerings, programs or concentrations by your department as a result of this new program/proposed change?

No

Does this new program/proposed change result in the replacement of another program?

No

Does the program include other courses/subjects outside of the sponsoring department impacted by the creation/revision of this program?

Courses outside of the sponsoring department/interdisciplinary departments ACCY 531 - FSA for MBAs ACCY 532 - Accounting for M&As ACCY 574 - Risk Management and Innovation FIN 570 - Corporate Finance FIN 571 - Money and Banking FIN 572 - The Finance of Mergers and Acq FIN 573 - Investment Banking Concepts Please attach any ACES Support for Gies AgBus GC_.pdf letters of support/acknowledgement for any Instructional Resources consider faculty, students, and/or other impacted units as appropriate.

Program Regulation and Assessment

Plan to Assess and Improve Student Learning

Illinois Administrative Code: 1050.30(b)(1)(D) Provision is made for guidance and counseling of students, evaluations of student performance, continuous monitoring of progress of students toward their degree objectives and appropriate academic record keeping.

List the program's student learning outcomes. Each outcome should identify what students are expected to know and/or be able to do upon completing this program.

Learning objectives:

1. Understand the core business functions and the foundational skills needed to integrate these functions into an organization.

2. Demonstrate critical thinking, employing appropriate analytical models and apply reasoning to evaluate evidence, select among alternatives, and generate creative options.

3. Determine the effectiveness with which goals are defined and achieved in team environments, assess the contributions made by themselves as well as by their peers within those environments, and to identify and resolve conflicts.

4. Communicate effectively in diverse business settings.

These learning objectives will continue to be assessed in alignment with the campus and college AACSB accreditation plans.

Describe how, when, and where these learning outcomes will be assessed.

Describe here:

Identify faculty expectations for students' achievement of each of the stated student learning outcomes. What score, rating, or level of expertise will signify that students have met each outcome? Provide rating rubrics as necessary.

Explain the process that will be implemented to ensure that assessment results are used to improve student learning.

Program Description and Requirements Attach Documents

Is the career/profession for graduates of this program regulated by the State of Illinois?

No

Program of Study

Baccalaureate degree requires at least 120 semester credit hours or 180 quarter credit hours and at least 40 semester credit hours (60 quarter credit hours) in upper division courses" (source: https://www.ibhe.org/assets/files/PublicAdminRules2017.pdf). For proposals for new bachelor's degrees, if this minimum is not explicitly met by specifically-required 300- and/or 400-level courses, please provide information on how the upper-division hours requirement will be satisfied.

Revised programs <u>MBA side by side Nov 2023.xlsx</u> Attach a revised Sample Sequence (for undergraduate program) or college-level forms.

Catalog Page Text - Overview Tab

Description of program for the catalog page. This is not official content, it is used to help build the new catalog page for the program. Can be edited in the catalog by the college or department.

Statement for			
Programs of		Course List	
Study Catalog	Code	Title	Hours
	Required Core Cou	irses	48
	BADM 508	Leadership and Teams	4
	BADM 509	Managing Organizations	4
	BADM 520	Marketing Management	4
	BADM 544	Strategic Management	4
	BADM 567	Operations Management	4
	<u>BADM 572</u>	Stat for Mgt Decision Making	4
	ACCY 500	Accounting Measurement, Reporting, and Control	4
	ACCY 503	Managerial Accounting	4
	<u>FIN 511</u>	Investments	4
	<u>FIN 570</u>	Corporate Finance	4
	<u>FIN 571</u>	Money and Banking	4
	<u>FIN 574</u>	Microeconomics for Business	4
	<u>MBA 590</u>	Specialization Capstone (must enroll twice)	0

Code	Title	Hours
<u>MBA 597</u>	Program Foundations	0
<u>MBA 598</u>	Program Capstone	0
Focus Area Requ	-	0
	the following Focus Areas:	12
Digital Market	-	12
MBA 542	Digital Marketing Analytics	
MBA 543	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World	
	nges in Business	
MBA 547	Global Marketing	
MBA 548	Global Strategy	
MBA 549	Multiculturalism in Management and the Marketplace	
	ship & Strategic Innovation	
<u>MBA 551</u>	Strategic Innovation	
MBA 552	Fostering Creative Thinking	
MBA 553	Entrepreneurship: From Startup to Growth	
Business Anal		
<u>MBA 561</u>	Introduction to Business Analytics with R	
<u>MBA 562</u>	Introduction to Business Analytics: Communicating with Data	
<u>MBA 563</u>	Data Toolkit: Business Data Modeling & Predictive Analytics	
<u>MBA 564</u>	Data Analytics Applications in Business	
Mergers and A	Acquisitions	
<u>FIN 572</u>	The Finance of Mergers and Acquisitions	
<u>FIN 573</u>	Applications of Investment Banking Concepts	
ACCY 532	Accounting for Mergers & Acquisitions and Other Complex	
	Transactions	
Focus Area Requ		
	with a Gies program advisor, choose a focus area or set of electiv	e 12
	I consist of one of the following options: complete an additional	
	the list above, or 12 hours from the following courses, or an	
• • •	ate Certificate from a partnering unit.	
<u>MBA 542</u>	Digital Marketing Analytics	
<u>MBA 543</u>	Digital Media & Marketing Marketing in Our New Digital World	
<u>MBA 545</u> MBA 546	Marketing in Our New Digital World Global Business Horizons	
MBA 547	Global Marketing	
MBA 548	<u>Global Strategy</u>	
MBA 549	Multiculturalism in Management and the Marketplace	
MBA 551	Strategic Innovation	
MBA 552	Fostering Creative Thinking	
MBA 553	Entrepreneurship: From Startup to Growth	
MBA 561	Introduction to Business Analytics with R	
MBA 562	Introduction to Business Analytics: Communicating with Data	
MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics	
MBA 564	Data Analytics Applications in Business	
MBA 565	Infonomics	
ACCY 531	Financial Statement Analysis for MBAs	
	·	

Code	Title Hours	
ACCY 532	Accounting for Mergers & Acquisitions and Other Complex	
	Transactions	
ACCY 574	Risk Management and Innovation	
FIN 572	The Finance of Mergers and Acquisitions	
<u>FIN 573</u>	Applications of Investment Banking Concepts	
BADM 589	Project Management	
Total hours	72	
Entering with Gi	ies MS Management degree	
	Course List	
Code	Title	Hours
Required Core Co	urses	24
<u>ACCY 500</u>	Accounting Measurement, Reporting, and Control	4
BADM 509	Managing Organizations	4
BADM 572	Stat for Mgt Decision Making	4
FIN 511	Investments	4
FIN 571	Money and Banking	4
<u>FIN 574</u>	Microeconomics for Business	4
<u>MBA 590</u>	Specialization Capstone (must enroll twice)	0
<u>MBA 597</u>	Program Foundations	0
MBA 598	Program Capstone	0 12
	ith a Gies program advisor, choose a focus area or set of elective hours, which will the following options: complete an additional focus area from the list below, or 12	12
	blowing courses, or an approved Graduate Certificate from a partnering unit.	
Digital Marketin		
MBA 542	Digital Marketing Analytics	
MBA 543	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World	
	ges in Business	
<u>MBA 547</u>	Global Marketing	
<u>MBA 548</u>	Global Strategy	
<u>MBA 549</u>	Multiculturalism in Management and the Marketplace	
Entrepreneursh	nip & Strategic Innovation	
<u>MBA 551</u>	Strategic Innovation	
<u>MBA 552</u>	Fostering Creative Thinking	
<u>MBA 553</u>	Entrepreneurship: From Startup to Growth	
Business Analy	tics	
<u>MBA 561</u>	Introduction to Business Analytics with R	
<u>MBA 562</u>	Introduction to Business Analytics: Communicating with Data	
<u>MBA 563</u>	Data Toolkit: Business Data Modeling & Predictive Analytics	
<u>MBA 564</u>	Data Analytics Applications in Business	
Mergers and Acqu		
FIN 572	The Finance of Mergers and Acquisitions	
FIN 573	Applications of Investment Banking Concepts	
ACCY 532	Accounting for Mergers & Acquisitions and Other Complex Transactions	26
Total hours	proved non-management Give graduate degree	36
Entering with ap	oproved non-management Gies graduate degree	

		Course List		
Code	Title			Hours
Must enroll in	the following required	l courses		
<u>MBA 590</u>	Specialization C	Capstone (must enroll twic	ce)	0
<u>MBA 597</u>	Program Found	ations		0
<u>MBA 598</u>	Program Capsto	one		0
Complete 48 c	redit hours from core	and elective course offeri	ings list	
500 level cour	sework to be chosen i	in consultation with advise	or to compliment and b	uild on previously
completed cou	rsework to ensure all	core requirement and lea	rning objectives are me	et without
duplicating cou	ursework			
Total hours				48
Other Requir	ements (may overla	ap)		
		Grad Other Degree Requ	uirements	
Requirement			Descri	ption
Course substit	utions may be approv	ved by the Department of	Business	
Administration	I .			
Minimum Hou	rs Required Within the	e Unit:	72, 48	or 36 depending on
			entry	
Minimum 500-	level Hours Required	Overall:	72, 48	or 36 depending on
			entry	
<u>Maximum Hou</u>	rs From Outside Gies	College of Business:	<u>12</u>	
Minimum GPA			2.75	

Corresponding	MBA Master of Business Administration
Degree	

Program Features

Academic Level	Graduate
Does this major have transcripted concentrations?	Yes
Will you admit to the concentration directly?	No
Is a concentration required for graduation?	No
What is the typical t 3 years	ime to completion of this program?
What are the minimo 36	um Total Credit Hours required for this program?
What is the required GPA?	2.75

CIP Code 520201 - Business Administration and Management, General.

Is This a Teacher Certification Program?

No

Will specialized accreditation be sought for this program?

No

Delivery Method

This program is

available:

Online Only - The entire program is delivered online, students are not required to come to campus.

Describe the use of this delivery method: Online only.

Admission Requirements

Desired Effective Spring 2024 Admissions Term

Is this revision a change to the admission status of the program?

No

Provide a brief narrative description of the admission requirements for this program. Where relevant, include information about licensure requirements, student background checks, GRE and TOEFL scores, and admission requirements for transfer students.

Describe how this revision or phase down/elimination will impact enrollment and degrees awarded. If this is an elimination/phase down proposal include the plans for the students left in the program. A modest increase in enrollment demand may be realized.

admin migration

Estimated Annual Number of Degrees Awarded

Year One Estimate

5th Year Estimate (or when fully implemented)

admin migration

What is the	Fall
matriculation	
term for this	
program?	

Budget

Are there

budgetary implications for this revision? Will the program or revision require staffing (faculty, advisors, etc.) beyond what is currently available? No Additional Budget Information Attach File(s)

Financial Resources

How does the unit intend to financially support this proposal?

Will the unit need to seek campus or other external resources?

No

Attach letters of support

What tuition rate do you expect to charge for this program? e.g, Undergraduate Base Tuition, or Engineering Differential, or Social Work Online (no dollar amounts necessary)

Are you seeking a change in the tuition rate or differential for this program?

No

Is this program requesting self-supporting status?

No

Faculty Resources

Please address the impact on faculty resources including any changes in numbers of faculty, class size, teaching loads, student-faculty ratios, etc.

Current faculty will be adequate to provide instruction.

Library Resources

Describe your proposal's impact on the University Library's resources, collections, and services. If necessary please consult with the appropriate disciplinary specialist within the University Library.

Library collections, resources and services are sufficient to support this revision.

EP Documentation

EP Control Number Attach Rollback/Approval Notices	EP.24.063			
This proposal requires HLC inquiry	No			
DMI Document	ation			
Attach Final Approval Notices				
Banner/Codebook Name	MBA: iMBA Online -UIUC			
Program Code:	10KS9875MBAU			
Minor Code 9875	Conc Code	Degree Code	MBA	Major Code
Senate Approval Date				
Senate Conference Approval Date				
BOT Approval Date				
IBHE Approval Date				
HLC Approval Date				
DOE Approval Date	NA			
Effective Date:				
Attached Document Justification for this request				
Program Reviewer Comments	Brooke Newell (bsnewell) (09/11 enrollment. Email sent to Amanda Mitch Fisher (mfisher6) (10/27/2 authors Mary Lowry (lowry) (11/28/23 1	2 3 9:35 am): Rol	lback: At the reques	

Key: 596

TO: Nerissa Brown

Associate Dean of Graduate Programs and Professor of Accountancy Gies College of Business

FROM: Anna Ball Associate Dean of Academic Programs College of Agricultural, Consumer and Environmental Sciences

DATE: November 15, 2023

RE: Gies College of Business' Business Administration, MBA - Online (iMBA) and JP: Business Administration, MBA (iMBA) and Accountancy, MS (iMSA); adding Graduate Certificate (CERT) in Agribusiness and Sustainable Food Production Economics as an approved Graduate Certificate for a Focus Area or elective course

The College of ACES supports the efforts of the Gies College of Business to add the Graduate Certificate (CERT) in *Agribusiness and Sustainable Food Production Economics* as an approved Graduate Certificate for a Focus Area or elective course options to the Business' *Business Administration, MBA - Online (iMBA)* and *JP: Business Administration, MBA (iMBA)* degrees and Accountancy, MS (iMSA).

As a graduate certificate option for learners in these degree programs, the Gies College of Business and College of ACES will attract new learners who are in demand of agribusiness related courses and the iMBA and iMBA+iMSA degrees. The College of ACES supports the efforts of the Gies College of Business to collaborate across colleges to allow students who apply to, are admitted, and who successfully complete the Graduate Certificate in *Agribusiness and Sustainable Food Production Economics* the opportunity to stack the associated credits as elective hours to the iMBA, iMSM, and iMSA degree programs.

This interdisciplinary effort to create graduate certificates that stack toward advanced degrees aligns with the strategic goals and priorities of the University of Illinois. We fully support and are excited to engage with the Gies College of Business to create new educational pathways for learners through this collaborative effort.

Unio Ball

Anna Ball Associate Dean of Academic Programs Professor of Human development and Family Studies College of Agricultural, Consumer and Environmental Sciences



Business Ac	Business Administration, MBA - Online (iMBA)			
	CURRENT			
Code	Title	Hours		
Required Co	ore Courses	48		
BADM 508	Leadership and Teams	4		
BADM 509	Managing Organizations	4		
BADM 520	Marketing Management	4		
BADM 544	Strategic Management	4		
BADM 567	Operations Management	4		
BADM 572	Stat for Mgt Decision Making	4		
ACCY 500	Accounting Measurement, Reporting, and Control	4		
ACCY 503	Managerial Accounting	4		
FIN 511	Investments	4		
FIN 570	Corporate Finance	4		
FIN 571	Money and Banking	4		
FIN 574	Microeconomics for Business	4		
MBA 590	Specialization Capstone (must enroll twice)	0		
MBA 597	Program Foundations	0		
MBA 598	Program Capstone	0		

FIN 574	Microeconomics for Business	4	FIN 574	Microeconomics for Business	4
MBA 590	Specialization Capstone (must enroll twice)	0	MBA 590	Specialization Capstone (must enroll twice)	0
MBA 597	Program Foundations	0	MBA 597	Program Foundations	0
MBA 598	Program Capstone	0	MBA 598	Program Capstone	0
			Focus Area Re	quirement 1:	
Complete o	one of the following Focus Areas:	12	Complete one	of the following Focus Areas:	12
Digital Mar	keting		Digital Market	ting	
MBA 542	Digital Marketing Analytics		MBA 542	Digital Marketing Analytics	
MBA 543	Digital Media & Marketing		MBA 543	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World		MBA 545	Marketing in Our New Digital World	
Global Chal	lenges in Business		Global Challer	nges in Business	
MBA 547	Global Marketing		MBA 547	Global Marketing	
MBA 548	Global Strategy		MBA 548	Global Strategy	
MBA 549	Multiculturalism in Management and the Marketplace		MBA 549	Multiculturalism in Management and the Marketplace	
Entreprene	urship & Strategic Innovation		Entrepreneurs	ship & Strategic Innovation	
MBA 551	Strategic Innovation		MBA 551	Strategic Innovation	
MBA 552	Fostering Creative Thinking		MBA 552	Fostering Creative Thinking	
MBA 553	Entrepreneurship: From Startup to Growth		MBA 553	Entrepreneurship: From Startup to Growth	
Business Ar	nalytics		Business Analy	ytics	
MBA 561	Introduction to Business Analytics with R		MBA 561	Introduction to Business Analytics with R	
MBA 562	Introduction to Business Analytics: Communicating with Data		MBA 562	Introduction to Business Analytics: Communicating with Data	
MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics		MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics	
MBA 564	Data Analytics Applications in Business		MBA 564	Data Analytics Applications in Business	
Mergers an	d Acquisitions		Mergers and A	Acquisitions	
FIN 572	Finance of Mergers and Acquisitions		FIN 572	Finance of Mergers and Acquisitions	
FIN 573	Investment Banking Concepts		FIN 573	Investment Banking Concepts	
ACCY 532	Mergers and Acquisitions and Other Complex Transactions		ACCY 532	Mergers and Acquisitions and Other Complex Transactions	

Complete a	n additional focus area from the list above or 12 hours from the following courses:	12	
	r		
MBA 542	Digital Marketing Analytics		
MBA 543	Digital Media & Marketing		
MBA 545	Marketing in Our New Digital World		
MBA 546	Global Business Horizons		
MBA 547	Global Marketing		
MBA 549	Multiculturalism in Management and the Marketplace		
MBA 551	Strategic Innovation		
MBA 552			
MBA 553	/IBA 553 Entrepreneurship: From Startup to Growth		
MBA 561	/IBA 561 Introduction to Business Analytics with R		
MBA 562	MBA 562 Introduction to Business Analytics: Communicating with Data		
MBA 563			
MBA 564	MBA 563Data Toolkit: Business Data Modeling & Predictive AnalyticsMBA 564Data Analytics Applications in Business		
MBA 565	Infonomics		
ACCY 531	Financial Statement Analysis for MBAs		
ACCY 532	Accounting for Mergers & Acquisitions and Other Complex Transactions		
ACCY 574	Risk Management and Innovation		
FIN 572			
FIN 573	Applications of Investment Banking Concepts		
BADM 589	Project Management		
Total hours		72	

	with a Gies program advisor, choose a second focus area or set of elective hours, which will of the following options: complete an additional focus area from the list above, or 12 hours from	12
	ourses, or an approved Graduate Certificate from a partnering unit.	
MBA 542	Digital Marketing Analytics	
MBA 543	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World	
MBA 546	Global Business Horizons	
MBA 547	Global Marketing	
MBA 548	Global Strategy	
MBA 549	Multiculturalism in Management and the Marketplace	
MBA 551	Strategic Innovation	
MBA 551	Fostering Creative Thinking	
MBA 552 MBA 553	Entrepreneurship: From Startup to Growth	
MBA 555 MBA 561	Introduction to Business Analytics with R	
MBA 562	Introduction to Business Analytics with N Introduction to Business Analytics: Communicating with Data	
MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics	
MBA 564	Data Analytics Applications in Business	
MBA 565	Infonomics	
ACCY 531	Financial Statement Analysis for MBAs	
ACCY 532	Mergers and Acquisitions and Other Complex Transactions	
ACCY 574	Risk Management and Innovation	
FIN 572	Finance of Mergers and Acquisitions	
FIN 573	Investment Banking Concepts	
BADM 589	Project Management	
Total hours		72
		-
	Gies MS Management degree	
Code	Title	Hours
Required Core	Courses	24
ACCY 500	Accounting Measurement, Reporting, and Control	4
BADM 509	Managing Organizations	4
BADM 572	Stat for Mgt Decision Making	4
FIN 511	Investments	4
FIN 571	Money and Banking	4
FIN 574	Microeconomics for Business	4
MBA 590	Specialization Capstone (must enroll twice)	0
MBA 597	Program Foundations	0
MBA 598	Program Capstone	0
	with a Gies program advisor, choose a focus area or set of elective hours, which will consist of owing options: complete an additional focus area from the list above, or 12 hours from the	
	ses or an approved Graduate Certificate from a partnering unit	
following cours	ses, or an approved Graduate Certificate from a partnering unit.	
following cours Digital Marketi	ing	
following cours Digital Marketi MBA 542	Digital Marketing Analytics	
following cours Digital Marketi MBA 542 MBA 543	ing Digital Marketing Analytics Digital Media & Marketing	
following cours Digital Marketi MBA 542 MBA 543 MBA 545	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business	
following cours Digital Marketi MBA 542 MBA 543 MBA 545	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth ttics	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553 Business Analy MBA 561	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth ttics Introduction to Business Analytics with R	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553 Business Analy MBA 561 MBA 562	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth rtics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data	
following cours Digital Marketi MBA 542 MBA 543 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 553 Business Analy MBA 561 MBA 563	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth tics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data Data Toolkit: Business Data Modeling & Predictive Analytics	
following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553 Business Analy MBA 561 MBA 562 MBA 563 MBA 564	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth tics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data Data Toolkit: Business Data Modeling & Predictive Analytics Data Analytics Applications in Business	
following cours Digital Marketi MBA 542 MBA 543 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553 Business Analy MBA 561 MBA 563 MBA 564	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth rtics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data Data Toolkit: Business Data Modeling & Predictive Analytics Data Analytics Applications in Business cquisitions	
Following cours Digital Marketi MBA 542 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 552 MBA 553 Business Analy MBA 561 MBA 562 MBA 563 MBA 564 MBA 564	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth tics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data Data Toolkit: Business Data Modeling & Predictive Analytics Data Analytics Applications in Business cquisitions Finance of Mergers and Acquisitions	
Following cours Digital Marketi MBA 542 MBA 543 MBA 543 MBA 545 Global Challen MBA 547 MBA 548 MBA 549 Entrepreneurs MBA 551 MBA 553 Business Analy MBA 561 MBA 563	ing Digital Marketing Analytics Digital Media & Marketing Marketing in Our New Digital World ges in Business Global Marketing Global Strategy Multiculturalism in Management and the Marketplace hip & Strategic Innovation Strategic Innovation Fostering Creative Thinking Entrepreneurship: From Startup to Growth rtics Introduction to Business Analytics with R Introduction to Business Analytics: Communicating with Data Data Toolkit: Business Data Modeling & Predictive Analytics Data Analytics Applications in Business cquisitions	

PROPOSED		
Code	Title	Hours
Required Core Courses		48
BADM 508	Leadership and Teams	4
BADM 509	Managing Organizations	4
BADM 520	Marketing Management	4
BADM 544	Strategic Management	4
BADM 567	Operations Management	4
BADM 572	Stat for Mgt Decision Making	4
ACCY 500	Accounting Measurement, Reporting, and Control	4
ACCY 503	Managerial Accounting	4
FIN 511	Investments	4
FIN 570	Corporate Finance	4
FIN 571	Money and Banking	4
FIN 574	Microeconomics for Business	4
MBA 590	Specialization Capstone (must enroll twice)	0
MBA 597	Program Foundations	0
MBA 598	Program Capstone	0

Focus Area Re	equirement 1:	
Complete one	e of the following Focus Areas:	12
Digital Marke	ting	
MBA 542	Digital Marketing Analytics	
MBA 543	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World	
Global Challe	nges in Business	
MBA 547	Global Marketing	
MBA 548	Global Strategy	
MBA 549	Multiculturalism in Management and the Marketplace	
Entrepreneurship & Strategic Innovation		
MBA 551	Strategic Innovation	
MBA 552	Fostering Creative Thinking	
MBA 553	Entrepreneurship: From Startup to Growth	
Business Analytics		
MBA 561	Introduction to Business Analytics with R	
MBA 562	Introduction to Business Analytics: Communicating with Data	
MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics	
MBA 564	Data Analytics Applications in Business	
Mergers and	Acquisitions	
FIN 572	Finance of Mergers and Acquisitions	
FIN 573	Investment Banking Concepts	
ACCY 532	Mergers and Acquisitions and Other Complex Transactions	

	th Gies MS Management degree	
Code	Title	Hours
	pre Courses	24
ACCY 500	Accounting Measurement, Reporting, and Control	4
BADM 509	Managing Organizations	4
BADM 572	Stat for Mgt Decision Making	4
FIN 511	Investments	4
FIN 571	Money and Banking	4
FIN 574	Microeconomics for Business	4
MBA 590	Specialization Capstone (must enroll twice)	0
MBA 597	Program Foundations	0
MBA 598	Program Capstone	0
Digital Mar	keting	
MBA 542	Digital Marketing Analytics	
MBA 542	Digital Media & Marketing	
MBA 545	Marketing in Our New Digital World	
	lenges in Business	
MBA 547	Global Marketing	
MBA 548	Global Strategy	
MBA 549	Multiculturalism in Management and the Marketplace	
Entreprene	urship & Strategic Innovation	
MBA 551	Strategic Innovation	
MBA 552	Fostering Creative Thinking	
MBA 553	Entrepreneurship: From Startup to Growth	
Business A		
MBA 561	Introduction to Business Analytics with R	
MBA 562	Introduction to Business Analytics: Communicating with Data	
MBA 563	Data Toolkit: Business Data Modeling & Predictive Analytics	
MBA 564	Data Analytics Applications in Business	
	d Acquisitions	
FIN 572	Finance of Mergers and Acquisitions	
FIN 573	Investment Banking Concepts	
ACCY 532	Mergers and Acquisitions and Other Complex Transactions	
Total hours		36

Cada		Hours
Code	Title	Hours
Must enro	II in the following required courses	
MBA 590	Specialization Capstone (must enroll twice)	
MBA 597	Program Foundations	
MBA 598	Program Capstone	
Complete 4	48 credit hours from core and elective course offerings list	
500 level c	oursework to be chosen in consultation with advisor to compliment and build on previously	
completed	coursework to ensure all core requirement and learning objectives are met without duplicating	
coursewor		
coursewon	K	

Other Requirements (may overlap)	
Grad Other Degree Requirements	
Requirement	Description
Course substitutions may be approved by the Department of Business Administration.	
Minimum Hours Required Within the Unit:	72, 48 or 36 depending on entry
Minimum 500-level Hours Required Overall:	72, 48 or 36 depending on entry
Minimum GPA:	2.75

Entering with approved non-management Gies graduate degree		
Code	Title	Hours
Must enroll in the following required courses		
MBA 590	Specialization Capstone (must enroll twice)	
MBA 597	Program Foundations	
MBA 598	Program Capstone	
Complete 48	3 credit hours from core and elective course offerings list	
500 level cou	rsework to be chosen in consultation with advisor to compliment and build on previously completed	
coursework	to ensure all core requirement and learning objectives are met without duplicating coursework	
Total hours		48

Other Requirements (may overlap)	
Grad Other Degree Requirements	
Requirement	Description
Course substitutions may be approved by the Department of Business Administration.	
Minimum Hours Required Within the Unit:	72, 48 or 36 depending on entry
Minimum 500-level Hours Required Overall:	72, 48 or 36 depending on entry
Maximum Hours From Outside Gies College of Business:	12
Minimum GPA:	2.75